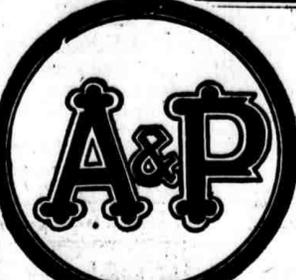


**Uncommon Sense** : Thinking of It Isn't Doing It  
By JOHN BLAKE

There is a wide difference between conception and execution. Almost any graduate of a technical school course in engineering can design a bridge capable of carrying the traffic of a great city over a great river. Probably none of them, without experience, could superintend the successful building of such a bridge. Ideas, and very good ideas, come to all intelligent men. Not one in a thousand is capable of translating them into action. The brilliant inspiration of the poet

since been highly successful long before it occurred to the author. But he did nothing with the idea. The man who happened to think of the same thing worked for two years on it. He succeeded because he was willing to work and was capable of sustained effort. You may not have the sort of brains that can put ideas into execution. You may be a good executive and not be prolific in ideas. If so, you will need partnership. But if you are really great—as we sincerely trust you are, you will not only have the ideas, but the energy and the ability to translate them into action.



**Creating Greater SAVINGS**

"WHERE ECONOMY RULES" FOR PHILADELPHIA, CAMDEN, READING, LANCASTER AND VICINITY

**Big Mealy Cookers POTATOES 1/4 pk. 8c**  
Below Wholesale Price

**3 Old Dutch Cleanser 25c**  
Save 5 Cents

**Jell-O pkg 8c**  
Save 2 Cents a Package

**GOLD DUST 22c**  
Large Pkge Save 3 Cents a Package

**Beardsley's Shredded Codfish 9c**  
Pkg Save 4 Cents a Package

**Grated Pineapple 15c**  
No. 2 Can Save 6 Cents a Can

**Cracker Specials**  
Circus Animals lb 23c  
Rosemary lb 26c

**Kellogg's Corn Flakes 8c**  
**Post Toasties 8c**  
**A. & P. Evap. Milk 9c**  
**Heinz Baked Beans 9c**  
**A. & P. Cocoa 1/4-lb. can 18c**  
**Baker's Cocoa 1/4-lb. can 20c**  
**Baker's Chocolate 1/4-lb. cake 19c**  
**Baker's German Chocolate cake 8c**

**Pure Sugar Hard Candies**  
"BABYLAND," "TART" MIXED LB. 39c  
and "MOLASSES"

**Red Circle Coffee 25c**  
Imported Direct From the Choicest Plantations  
A trial will make you a regular RED CIRCLE COFFEE DRINKER

**WE OPENED 27 NEW ECONOMY STORES LAST WEEK**  
**THE GREAT ATLANTIC & PACIFIC TEA CO.**  
The World's Largest Grocery House—5177 Stores in the U. S.  
New Stores Opened in Philadelphia District This Week  
1315 S. 21st Street  
Camden, N. J.  
1700 Thompson Street  
Camden, N. J.  
34 & Chestnut Sts.

**Men's Clothing Specials**

ON THE THIRD FLOOR  
Men's and Young Men's \$35.00 & \$22.50  
\$40.00 Fancy Suits at.....  
Men's and Young Men's \$30 to \$40 Winter Overcoats at \$17.50  
Men's and Young Men's \$6 to \$7.50 Fancy Trousers at \$3.65  
Men's and Young Men's \$23.50 Fancy Suits at \$12.50  
Men's and Young Men's \$27.75 Winter Overcoats at \$15.00

ON THE FIRST FLOOR  
Men's 85c Muslin Night Shirts, each 79c  
Men's 59c Neckwear, 35c; fibre-silk knitted four-in-hands.  
Men's \$1.50 Silk Crochet Ties, 89c  
Men's \$2 and \$2.50 Shirts, \$1.15  
Men's \$1.65 to \$2.50 Laundered Cuff Shirts, \$1.15  
Men's \$4.50 to \$6.50 Silk Shirts, \$3.35  
Boys' \$2 and \$2.50 Blouses, \$1.15  
Men's \$3 Soft Hats, \$1.50; odd lots of samples and slight seconds. Up-to-date styles and colors.  
Men's \$1.50 and \$2 Cloth Hats, 95c; several shades.  
Men's 15c Initial Handkerchiefs, 8c each; white cotton handkerchiefs, one-quarter-inch hems. Not all letters.  
Women's 15c Colored Novelty Handkerchiefs, 8c each; Also with embroidered corners in white and colors.

Hand-Beaded Handbags, \$4.89  
Highest class bags, with silk linings. All colors.  
Handbags at \$1.29 to \$2.69; leather and fabric bags in black and colors. Fine qualities.  
\$2 Fancy Silk Girdles, \$1.75; in black, brown and navy blue. Heavy tassel ends.  
10c and 15c Pearl Buttons, 5 cards for 25c; medium and small sizes. Four holes with colored edge.  
Women's \$2 Heather Wool Sports Hose, 89c.  
Women's \$2.25 Pure Thread-Silk Stockings, \$1.19; irregulars. Full-fashioned pure thread-silk, with mercerized garter top. Black and colors.  
Women's \$1 Pure Thread-Silk Stockings, 39c; also some like stockings in the lot. Not all sizes.  
Children's 65c Lisle Stockings, 3 pairs 50c; mercerized in black and cordovan. Seconds.  
Women's 39c Stockings, 19c; full-fashioned and seamless like and cotton. Seconds.  
Women's \$2.50 Glove Silk Vests, \$1.75; extra heavy quality silk; bodice top. Slightly imperfect.  
Women's 89c and \$1 Union Suits, 59c; regular and extra sizes. Ribbed cotton union suits; tailored hand top and bodice style; loose knee, shell trimmed or tight knee. Pink and white. Slight seconds.  
Misses' \$1.39 Cotton Union Suits, 89c; cotton union suits; low neck, sleeveless, and full length.  
Children's 75c Sleeping Garments, 45c; soft knit sleeping garments, made with feet and drop seat. Small sizes.

Men's "Kno Darn" Socks, box 6 prs., 75c  
Of sturdy cotton yarn, with spliced heels and toes. Six pairs black or assorted navy, cordovan and gray in box.  
Men's Silk Socks, 69c; pure thread-silk in black and colors. Some have Pointex heels, most of them silk tops. Irregulars of \$1.50 to \$2.50 grades.  
Men's 35c Socks, 3 pairs 50c; fine gauze cotton, with mercerized heels and toes, extra reinforced. Black, cordovan, navy and gray.  
Men's \$1 "Foot" Union Suits, 59c; athletic suits in nainsook and mercerized striped madras. Seconds.  
\$5 Crepe "Moroccan," \$2.98 yard; 40 inches wide. A silk-and-wool canton weave. Wanted colors and black.  
\$3 Satin Charmeuse, \$1.89 yard; 40 inches wide. Pure silk in colors and black.  
\$1.85 Printed Foulard, \$1.29 yard; 36 inches wide. All silk, with fine twill, in new designs.  
\$2 Wash Satin, \$1.39 yard; 36 inches wide. All pure silk, in white, flesh, pink and navy colors.  
\$3 Bleached Pure Linen Table Damask, \$2 yard; heavy quality; bleached; satin lustre. 70 inches.  
\$6 All-Linen Dinner Napkins, \$4.25 dozen; pure linen satin damask; dinner size.  
\$1.25 Mercerized Table Damask, 72c yard; snowy bleach. Heavy quality; satin lustre. 2 yards. Pretty patterns.  
60c Turkish Bath Towels, 89c each; from fine two-ply Terry yarns in white. Large and small.  
25c All-Linen Crash Toweling, 19c yard; bleached heavy Irish linen crash toweling. Barnsley weave. Absorbent and lintless. With colored borders.  
75c Silver-Plated Mesh Bags, 45c; draw-string style.  
\$2 Beaded Bags, 95c; draw-string style. Beautiful new designs in light and dark colors.  
\$1 Novelty Bead Necklaces, 58c; attractive colors.

Remnants 25c to 45c White Goods, 16c yd.  
27 to 86 inches wide. Fancy lawns, mercerized batistes, pajama cloths, lingerie cloths, longcloths, nainsooks, fancy voiles, Indian head suitings, nurses' suitings, lingerie crepes, linen finish suitings, madras, oxford suitings, galateas, middie suitings, poplins, dotted Swiss, etc. 1- to 8-yard lengths. All perfect. No mail or 'phone orders.  
\$4.00 Japanese Nainsook, \$2.44 piece; 34 inches wide—10-yard piece. Fine texture, silk finish.  
\$2.25 Longcloth & Nainsook, \$1.33 piece  
1000—10-yards pieces; firm evenly woven quality. 36 inches wide.  
35c to 69c Colored Wash Goods, 16c yard  
Remnants and odd pieces. Fancy and staple fabric in 2- to 8-yard lengths. Some soiled or mused. Silk and cotton pongees, silk wrap crepes, silk finish poplins, fine mercerized suitings, novelty crepes, printed voiles, plain voiles, woven madras, silk striped shirtings, printed Tussock pongees, fancy Jacquard pongees, printed batistes, mercerized Ottoman, silk finish Bengelines, checked and plaid gingham, figured plisse crepes, figured silk and cotton marquisettes, figured silk and cotton messalines, etc.

\$14 California Lamb's Wool Blankets, \$9.50 pair; white with pink and blue borders, and in large block plaid patterns. Wide solette binding. Double-bed size. Silkline-Covered Comfortables, \$2.75 each; filled white cotton. Winter weight, scroll stitched. Full size.  
\$7 Satin-Finish Bedspreads, \$4.50 each; new Marseilles patterns, scalloped embroidered edges with cut corners or plain hemmed ends. Full size.  
65 prs. \$22.50 Pure Wool Blankets, \$14 pair; California lamb's wool in white with old rose and French blue borders; also block plaids. Silk binding. Double-bed size.  
\$1.79 Bleached 81x90 Sheets, \$1.45; standard make. 39c Pillow Cases, 32c each; size 42x36 inches.

ON THE THIRD FLOOR  
Men's and Young Men's \$35.00 & \$22.50  
\$40.00 Fancy Suits at.....  
Men's and Young Men's \$30 to \$40 Winter Overcoats at \$17.50  
Men's and Young Men's \$6 to \$7.50 Fancy Trousers at \$3.65  
Men's and Young Men's \$23.50 Fancy Suits at \$12.50  
Men's and Young Men's \$27.75 Winter Overcoats at \$15.00

**SNELLENBURG'S**  
ENTIRE BLOCK - MARKET 11<sup>th</sup> to 12<sup>th</sup> STREETS

**Opportunity Day Tomorrow**

A day brimful of incomparably fine values in every department of the store, including remarkable offerings in the window of our February Sale of Furniture, as well as very special offerings from the Spring Sale of Housewares, China, Lamps, etc. There is an abundance of new spring merchandise at very low prices and big lots of winter goods have been drastically reduced for clearance. Every department is keyed up to afford REAL OPPORTUNITIES to procure needed household and personal merchandise at phenomenal savings.  
Get An Opportunity Booklet As You Enter the Store

ON THE FIRST FLOOR  
Women's Leather Gloves, Worth up to \$2.19; 94c pair; broken lot of kid and lamb gloves in one- and two-clasp styles. All sizes in the lot, but not in each style. A few strap-wrist capekin gloves included.  
Women's \$3 Real Mocha Gloves, \$1.44 pr. Arabian mocha gloves, one-clasp style, in gray, heaver and brown. Brown sizes in heaver and brown.  
Women's \$3.50 to \$4.50 Long French Glove, \$2 pair; \$3-12, any 10 but not all sizes in each length.  
Women's 75c to \$1.49 Wash Gloves, 35c pr. Odds and ends of White fabric, duplex and silk gloves in broken sizes. Two-clasp, strap-wrist and long gloves included.  
\$1.25 Camisole Embroidery, 49c yard; eyelet, convent and Venice effects, embroidered on Swiss and finished with heading tops. 18 inches deep.  
35c, 50c and 75c Lining Remnants, 19c yard; plain and fancy lining. Good lengths.  
25c and 35c Bug Frames, 10c each; wanted styles.  
\$2.50 Georgette Crepe, \$1.29 yard; in white and all colors.  
35c Maline, 25c yard; in white and all colors.  
\$1.75 Spanish All-Over Laces, \$1.35 yard; 36-inch widths in beautiful silk designs. All shades and black.  
59c Camisole Yokes, 45c each; of mercerized lace in copies of hand-crochet patterns, with lace straps.  
50c Highland Linen, 35c box; boxes are soiled.  
85c Sheets for Copying Letters, 1000 at 50c; size 8 1/2 x 11 inches. Blue, canary and green.  
25c Stenographers' Note Books, 20c; stiff backs. 164 pages.  
15c Wax Paper, 30 Sheets, 8c; size 12x18 inches.  
15c New Count Auction Pad, 10c; 30 tallies.  
15c Blotters, 25 for 9c; white. Size 9 1/2 x 4 inches.  
16c White Domet Flannel, 12c yard.  
98c Cream White Wool Flannel, 73c yard.

3A Rexo Folding Camera, 3 1/2 x 5 1/2 size, R. R. Lens and Automatic Shutter. \$19.00  
1 Roll Eastman Kodak Film. \$5.00  
1 Developing and Printing Outfit. 2.85  
Our Price \$15.00  
M. Q. Tubes. 22 1/2 dozen Metal Clips, 3/4-inch, per pair. 30c  
Ruberoid Trays, 4 x 5. 15c for 36c  
Print Frames, 3 1/2 x 6. 30c  
50c to \$2 Books, 25c; Odds and ends.  
\$2.75 Silver-Plated Cheese Dishes, \$1.95; pierced silver-plated frames, with glass dish that has etched-glass top and silver-plated knob.  
95c Sugar Shakers, 69c; etched-glass; silver-plated tops.  
\$1.10 Community "Par Plate" Cold Meat Forks, 55c; guaranteed ten years. Boxed separate.  
Women's \$18.25 Wrist Watches, \$12.95; high-grade 15-jewel Nesco movement, fitted in 20-year gold-filled case, plain polished. Ribbon band. Small size.  
Men's \$15 Gun-metal Watches, \$8.45; guaranteed movement, luminous dial and hands; genuine gun-metal case. Very thin.  
25c to \$7 Imitation Ivory Toilet Articles, 10c to \$2.50; odds and ends; separate pieces and manicuring sets in white, blue, pink, black-and-white, blue-and-white and pink-and-white. Slight seconds.  
Tooth Brushes, 19c each, 3 for 50c.  
Umbrellas for Men, Women and Children at \$2.66; covers of real piece-dyed gloria cloth, a mixture of silk and cotton, over genuine paragon frames. Smart handles. Wilbur Buds, 70c pound.  
Wilbur Ceylon Wafers, 29c pound.  
Wilbur Chocolate Nonpareils, 29c pound.  
One pound Assorted Chocolates } 45c  
One-pound Tin Assorted Hard Candies }  
Top-Surface Cowhide Strap Bags; \$8.80; black and brown. Strap all around and fine leather linings. 18- and 20-inch sizes.  
Hypo Cod 81c 25c Sedlitz Powders, 1 dozen, 20c.  
32c Smith Kline & French Aspirin, 15c.  
19c Bland's 5c Gr. Iron Tonic Pills, 15c.  
Women's \$7 and \$8 Oxfords, \$4.45 pair; black kid, brown kid, tan calf and gunmetal calf lace oxfords, with welted soles and leather military heels.  
Men's \$7 Heavy Shoes, \$4.65; tan blucher shoes on broad-toe lasts, with heavy soles.  
Boys' \$5 Shoes, \$2.65 pair; tan calf and gunmetal calf lace shoes, with welted soles. Sizes 1 to 5 1/2.

ON THE SECOND FLOOR  
Women's \$16.50 Spring Coats, \$10.95  
Belted sports models of tan coating. Yoke lined.  
Women's \$20 Spring Coats, \$15; belted models of double-faced tan coating, with raglan sleeves and large side pockets. Lined yoke.  
Women's \$25 Spring Coats, \$18.50  
Of tan or brown herringbone tweed, lined throughout. Belted model, with raglan sleeves.  
Women's \$10 Wool Jersey Suits, \$6.95  
Smart tuxedo models, pinch-back style, and belted. In brown, Copenhagen, tan, oxford and green.  
Women's \$25 Tweed Suits, \$15; sports models, with inverted belt back, belt and patch pockets. In rose, heliotrope, Copenhagen and green.  
Women's \$16.50 Crepe Knit and Canton Crepe Dresses, \$10.75; in navy, Copenhagen, brown and black.  
Women's \$22.50 Poirer Twill Dresses, \$13.95; straight-line models, some with panels. Navy and black.  
\$6.75 Knickers, \$5; well tailored models in tan, brown, light and dark gray, Copenhagen and rose.  
Larger Women's \$25 to \$59.50 Extra-Size Silk Dresses for Spring, \$25  
New styles, many samples. Not every size in every style. Shown in crepe de chine, taffeta and Canton crepe. Sizes 42 1/2 to 52 1/2.  
\$10 to \$15 Overblouses at \$5  
Crepe de chine and georgette; stunningly trimmed. Navy, black, brown and suit shades. Also white, flesh and bisque trimmed with filet.  
\$2 and \$3 Cotton Blouses, \$1; voile, batiste and colored novelty voiles; trimmed or tailored.  
Women's Philippine Drawers, worth up to \$2.00, at 85c pr. Hand made and hand embroidered.  
Women's \$1.50 Satin Camisoles, 89c; in flesh. Tailored and elaborately trimmed.  
Women's \$5 Crepe de Chine Gowns, \$3.29; Trimmed or tailored.  
\$6 to \$8 Corsets, \$2.95; low and girder-top models in plain and fancy materials. Broken size range.  
\$3 Corsets, \$1.29; in pink. Broken styles, but good choosing.  
\$1.50 H. & W. Brassieres, 69c; lace trimmed. Hook-front. Heralds, etc. \$1.39 Bungalow House Dresses, 75c; percale and chambray, nicely finished.  
Women's \$1.50 Kimonos, \$1; straight-line style; plain colors.  
Women's \$2.95 Jersey Petticoats, \$1.65; pleated flounces.  
Women's \$1.25 Black and Colored Satin Petticoats, 59c; with pleated flounces.  
59c Polly Prim and Bungalow Aprons, 39c; gingham and percale, with ties and pockets, piping and braid.  
Women's Winter Coat Sweaters, \$5.90; values up to \$12. In the most wanted colors. Belted, pocketed models in assorted sizes.  
Misses' \$10 Hetherweave Suits, \$6.95  
Smart sports models, tuxedo style, with narrow belt. Sizes 14, 16 and 18 years.

ON THE THIRD FLOOR  
Boys' \$8.75 and \$10 Norfolk Suits, \$7.00  
About 68 suits; one and two of a kind. All fancy chevots. Sizes 6, 7, 9 and 11 years.  
Boys' \$15.75 Norfolk Suits \$7.00  
at .....  
Some Right Posture suits included. All-wool fancy chevots and cassimeres. Coats lined with mohair. Sizes 6 to 13 years.  
Boys' \$12 to \$15 Winter Overcoats \$6.95  
Only 51 coats of chinchilla and fancy overcoating. 2-, 3- and 4-year sizes.  
Boys' \$13.75 Two-Piece Suits \$8.50  
Pants Suits. ....  
All-wool fancy chevots and cassimeres Norfolk, with full-lined knickers.  
ON THE SECOND FLOOR  
Misses' \$25 New Spring Suits, \$15; sports models of tweed and homespun in new shades. Belted. Sizes 14, 16 and 18 years.  
Misses' \$16.50 New Spring Coats, \$10.95; of tan coating. Narrow belt. Sizes 14, 16 and 18 years.  
Misses' \$20 Tan Sports Coats, \$15  
Belted models of double-face tan coating, with large patch pockets. Sizes 14, 16 and 18 years.  
Misses' \$25 Tweed Sports Coats, \$18.50; Lined throughout. Sizes 14, 16 and 18 years.  
Misses' \$16.50 Silk Dresses, \$10.75; crepe knit and canton crepe models. Sizes 14, 16 and 18 years.  
Misses' \$10 Jersey Dresses, \$5.50  
New two-piece model; Peter Pan collar and cuffs of leather. Sizes 14, 16 and 18 years.  
Misses' \$5 Sports Skirts, \$3.25; of tweed or homespun, in plain or pleated styles. One model has pockets.  
Women's 10c Slipper Trees, 8c.  
10c Shinola Paste, 8c.  
30c Wool Polishers, 25c. 15c Daubers, 12c.  
Juniors' and Girls' \$10 to \$12.50 Dresses, \$3.95  
Wool jersey in one- and two-piece styles. Dressier serge models. Sizes 6 to 16 years.  
Girls' \$3 Gingham Dresses, \$1.39; plaids and plain colors, with contrasting trimming. Sizes 8 to 14 years.  
Girls' \$3 Navy Serge Skirts, \$1.85; full-pleated styles, on bands. Sizes 6 to 14 years.  
Misses' and Girls' \$2 Lonsdale Jean Middies, \$1  
Finished with contrasting collars and cuffs.  
Women's, Misses' and Girls' \$1.50 Smocks, 89c  
In ramic, line and voile. Pocketed and belted.  
Juniors' & Girls' \$15 Spring Coats, \$8.95  
Fancy and novelty coating, belted and loose-back styles. Sizes 8 to 14 years.  
Infants' 50c Knit Booties, 35c pair.  
Children's \$2.50 Dresses, \$1.39; white and colors. Sizes 2 to 3 years.  
Babies' \$1.50 Short White Dresses, 89c; yoke models in white nainsook. Sizes 6 months, 1 and 2 years.  
Boys' \$2.25 Tub Suits, \$1.50 each; middie or regulation styles, plain colors or stripes. Sizes 3 to 6 years.  
Children's \$1.50 Rompers, \$1.19; in plain materials and checks. Sizes 2 to 6 years.  
Women's Stamped Night Gowns, 69c each; of fine white nainsook, all made up.  
Silk-and-Wool Mixed Knitting Wool, 25c ball; suitable for making sweaters, scarfs, hats, etc.

ON THE THIRD FLOOR  
Boys' \$8.75 and \$10 Norfolk Suits, \$7.00  
About 68 suits; one and two of a kind. All fancy chevots. Sizes 6, 7, 9 and 11 years.  
Boys' \$15.75 Norfolk Suits \$7.00  
at .....  
Some Right Posture suits included. All-wool fancy chevots and cassimeres. Coats lined with mohair. Sizes 6 to 13 years.  
Boys' \$12 to \$15 Winter Overcoats \$6.95  
Only 51 coats of chinchilla and fancy overcoating. 2-, 3- and 4-year sizes.  
Boys' \$13.75 Two-Piece Suits \$8.50  
Pants Suits. ....  
All-wool fancy chevots and cassimeres Norfolk, with full-lined knickers.  
ON THE SECOND FLOOR  
Misses' \$25 New Spring Suits, \$15; sports models of tweed and homespun in new shades. Belted. Sizes 14, 16 and 18 years.  
Misses' \$16.50 New Spring Coats, \$10.95; of tan coating. Narrow belt. Sizes 14, 16 and 18 years.  
Misses' \$20 Tan Sports Coats, \$15  
Belted models of double-face tan coating, with large patch pockets. Sizes 14, 16 and 18 years.  
Misses' \$25 Tweed Sports Coats, \$18.50; Lined throughout. Sizes 14, 16 and 18 years.  
Misses' \$16.50 Silk Dresses, \$10.75; crepe knit and canton crepe models. Sizes 14, 16 and 18 years.  
Misses' \$10 Jersey Dresses, \$5.50  
New two-piece model; Peter Pan collar and cuffs of leather. Sizes 14, 16 and 18 years.  
Misses' \$5 Sports Skirts, \$3.25; of tweed or homespun, in plain or pleated styles. One model has pockets.  
Women's 10c Slipper Trees, 8c.  
10c Shinola Paste, 8c.  
30c Wool Polishers, 25c. 15c Daubers, 12c.  
Juniors' and Girls' \$10 to \$12.50 Dresses, \$3.95  
Wool jersey in one- and two-piece styles. Dressier serge models. Sizes 6 to 16 years.  
Girls' \$3 Gingham Dresses, \$1.39; plaids and plain colors, with contrasting trimming. Sizes 8 to 14 years.  
Girls' \$3 Navy Serge Skirts, \$1.85; full-pleated styles, on bands. Sizes 6 to 14 years.  
Misses' and Girls' \$2 Lonsdale Jean Middies, \$1  
Finished with contrasting collars and cuffs.  
Women's, Misses' and Girls' \$1.50 Smocks, 89c  
In ramic, line and voile. Pocketed and belted.  
Juniors' & Girls' \$15 Spring Coats, \$8.95  
Fancy and novelty coating, belted and loose-back styles. Sizes 8 to 14 years.  
Infants' 50c Knit Booties, 35c pair.  
Children's \$2.50 Dresses, \$1.39; white and colors. Sizes 2 to 3 years.  
Babies' \$1.50 Short White Dresses, 89c; yoke models in white nainsook. Sizes 6 months, 1 and 2 years.  
Boys' \$2.25 Tub Suits, \$1.50 each; middie or regulation styles, plain colors or stripes. Sizes 3 to 6 years.  
Children's \$1.50 Rompers, \$1.19; in plain materials and checks. Sizes 2 to 6 years.  
Women's Stamped Night Gowns, 69c each; of fine white nainsook, all made up.  
Silk-and-Wool Mixed Knitting Wool, 25c ball; suitable for making sweaters, scarfs, hats, etc.

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Boys' \$15.75 Norfolk Suits \$7.00  
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Some Right Posture suits included. All-wool fancy chevots and cassimeres. Coats lined with mohair. Sizes 6 to 13 years.  
Boys' \$12 to \$15 Winter Overcoats \$6.95  
Only 51 coats of chinchilla and fancy overcoating. 2-, 3- and 4-year sizes.  
Boys' \$13.75 Two-Piece Suits \$8.50  
Pants Suits. ....  
All-wool fancy chevots and cassimeres Norfolk, with full-lined knickers.  
ON THE SECOND FLOOR  
Misses' \$25 New Spring Suits, \$15; sports models of tweed and homespun in new shades. Belted. Sizes 14, 16 and 18 years.  
Misses' \$16.50 New Spring Coats, \$10.95; of tan coating. Narrow belt. Sizes 14, 16 and 18 years.  
Misses' \$20 Tan Sports Coats, \$15  
Belted models of double-face tan coating, with large patch pockets. Sizes 14, 16 and 18 years.  
Misses' \$25 Tweed Sports Coats, \$18.50; Lined throughout. Sizes 14, 16 and 18 years.  
Misses' \$16.50 Silk Dresses, \$10.75; crepe knit and canton crepe models. Sizes 14, 16 and 18 years.  
Misses' \$10 Jersey Dresses, \$5.50  
New two-piece model; Peter Pan collar and cuffs of leather. Sizes 14, 16 and 18 years.  
Misses' \$5 Sports Skirts, \$3.25; of tweed or homespun, in plain or pleated styles. One model has pockets.  
Women's 10c Slipper Trees, 8c.  
10c Shinola Paste, 8c.  
30c Wool Polishers, 25c. 15c Daubers, 12c.  
Juniors' and Girls' \$10 to \$12.50 Dresses, \$3.95  
Wool jersey in one- and two-piece styles. Dressier serge models. Sizes 6 to 16 years.  
Girls' \$3 Gingham Dresses, \$1.39; plaids and plain colors, with contrasting trimming. Sizes 8 to 14 years.  
Girls' \$3 Navy Serge Skirts, \$1.85; full-pleated styles, on bands. Sizes 6 to 14 years.  
Misses' and Girls' \$2 Lonsdale Jean Middies, \$1  
Finished with contrasting collars and cuffs.  
Women's, Misses' and Girls' \$1.50 Smocks, 89c  
In ramic, line and voile. Pocketed and belted.  
Juniors' & Girls' \$15 Spring Coats, \$8.95  
Fancy and novelty coating, belted and loose-back styles. Sizes 8 to 14 years.  
Infants' 50c Knit Booties, 35c pair.  
Children's \$2.50 Dresses, \$1.39; white and colors. Sizes 2 to 3 years.  
Babies' \$1.50 Short White Dresses, 89c; yoke models in white nainsook. Sizes 6 months, 1 and 2 years.  
Boys' \$2.25 Tub Suits, \$1.50 each; middie or regulation styles, plain colors or stripes. Sizes 3 to 6 years.  
Children's \$1.50 Rompers, \$1.19; in plain materials and checks. Sizes 2 to 6 years.  
Women's Stamped Night Gowns, 69c each; of fine white nainsook, all made up.  
Silk-and-Wool Mixed Knitting Wool, 25c ball; suitable for making sweaters, scarfs, hats, etc.

ON THE THIRD FLOOR  
Boys' \$8.75 and \$10 Norfolk Suits, \$7.00  
About 68 suits; one and two of a kind. All fancy chevots. Sizes 6, 7, 9 and 11 years.  
Boys' \$15.75 Norfolk Suits \$7.00  
at .....  
Some Right Posture suits included. All-wool fancy chevots and cassimeres. Coats lined with mohair. Sizes 6 to 13 years.  
Boys' \$12 to \$15 Winter Overcoats \$6.95  
Only 51 coats of chinchilla and fancy overcoating. 2-, 3- and 4-year sizes.  
Boys' \$13.75 Two-Piece Suits \$8.50  
Pants Suits. ....  
All-wool fancy chevots and cassimeres Norfolk, with full-lined knickers.  
ON THE SECOND FLOOR  
Misses' \$25 New Spring Suits, \$15; sports models of tweed and homespun in new shades. Belted. Sizes 14, 16 and 18 years.  
Misses' \$16.50 New Spring Coats, \$10.95; of tan coating. Narrow belt. Sizes 14, 16 and 18 years.  
Misses' \$20 Tan Sports Coats, \$15  
Belted models of double-face tan coating, with large patch pockets. Sizes 14, 16 and 18 years.  
Misses' \$25 Tweed Sports Coats, \$18.50; Lined throughout. Sizes 14, 16 and 18 years.  
Misses' \$16.50 Silk Dresses, \$10.75; crepe knit and canton crepe models. Sizes 14, 16 and 18 years.  
Misses' \$10 Jersey Dresses, \$5.50  
New two-piece model; Peter Pan collar and cuffs of leather. Sizes 14, 16 and 18 years.  
Misses' \$5 Sports Skirts, \$3.25; of tweed or homespun, in plain or pleated styles. One model has pockets.  
Women's 10c Slipper Trees, 8c.  
10c Shinola Paste, 8c.  
30c Wool Polishers, 25c. 15c Daubers, 12c.  
Juniors' and Girls' \$10 to \$12.50 Dresses, \$3.95  
Wool jersey in one- and two-piece styles. Dressier serge models. Sizes 6 to 16 years.  
Girls' \$3 Gingham Dresses, \$1.39; plaids and plain colors, with contrasting trimming. Sizes 8 to 14 years.  
Girls' \$3 Navy Serge Skirts, \$1.85; full-pleated styles, on bands. Sizes 6 to 14 years.  
Misses' and Girls' \$2 Lonsdale Jean Middies, \$1  
Finished with contrasting collars and cuffs.  
Women's, Misses' and Girls' \$1.50 Smocks, 89c  
In ramic, line and voile. Pocketed and belted.  
Juniors' & Girls' \$15 Spring Coats, \$8.95  
Fancy and novelty coating, belted and loose-back styles. Sizes 8 to 14 years.  
Infants' 50c Knit Booties, 35c pair.  
Children's \$2.50 Dresses, \$1.39; white and colors. Sizes 2 to 3 years.  
Babies' \$1.50 Short White Dresses, 89c; yoke models in white nainsook. Sizes 6 months, 1 and 2 years.  
Boys' \$2.25 Tub Suits, \$1.50 each; middie or regulation styles, plain colors or stripes. Sizes 3 to 6 years.  
Children's \$1.50 Rompers, \$1.19; in plain materials and checks. Sizes 2 to 6 years.  
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Misses' \$16.50 Silk Dresses, \$10.75; crepe knit and canton crepe models. Sizes 14, 16 and 18 years.  
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